

AEROSPACE & DEFENSE MARKET INTELLIGENCE Q3 2025





Aurignac Finance's quarterly Aerospace & Defense Market Report

- Delivered every quarter to hundreds of seasoned professionals, offering dozens of appealing focuses every year, a constant follow-up of M&A operations (industrial, financial and fund-raising), an update of the indicators of major aerospace and defense players, our report aims at providing a market intelligence on the recent events of aerospace and defense market
- This market report is a testimony to the daily work carried out by a dedicated team of 5 people. Focusing on Aerospace and Defense markets, our team with our international partners from Mergers Alliance are closely interacting on a very regular basis with investors and corporates at a global level. These interactions and our deep involvement within these sectors allow us to better understand the global trends of the industry and to provide high-end quality advisory services to our clients who are benefitting from this knowledge



This quarter at a glance

- This report highlights the fact that A&D is a global industry which implies a lot of cross-border transactions and industrial partnerships. Due to national security concerns, FDI in A&D are subject to screening and often require approvals from the government. This report contains indepth analysis of these different topics, notably with a review of recent partnerships between defense actors in Europe and with USA and analysis of the FDI screening statistics in several European countries and in the USA
- In this report, we also highlight two our partners in Mergers Alliance and their expertise in Defense through a business case on a recent transaction advised by MA Germany and a snapshot of a comprehensive report on the Indian Defense Industry produced by MA India

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Q3 2025 selected EU M&A transactions completed in Aerospace & Defense market



Date Sector Target Seller Description Buyer ONE3D Group and QPAG have acquired SpaceManic, a Slovak nanosatellite integrator specializing in the design and production of nanosatellites, onboard computers, power units, and related components July **Aerospace** SPACEMANIC 2025 By combining ONE3D's manufacturing expertise, QPAG's precision engineering, and SpaceManic's satellite know-how, the transaction aims to build a stronger reference player in the European space sector

July 2025 Aerospace & defense







Management

- Blackwood Group has acquired STTM, a French precision mechanics company based in Changé (53) with 27 employees and €3.3m revenue
- Serving nuclear, medical, and defense industries, STTM will bring product and service complementarities to Blackwood alongside its subsidiaries Acimm and Méca Atlantique

July 2025 Defense



NORTHCOM







Management

- Aars, the Moller family's investment company, has acquired a majority stake (c. 70 %) in Northcom Solutions, a leading Nordic provider of mission-critical communication systems, generating €65m in revenue
- This transaction aims to support Northcom's next phase of growth and strenghthen its position as a reference player in the Northern European communication sector

July 2025 Aerospace



WEST WALES AIRPORT





Management

- TEKEVER has acquired West Wales Airport, which provides access to 2,500 square miles of reserved airspace to establish a national center for testing drones and autonomous technologies for the UK and NATO
- The acquisition, part of the OVERMATCH program, aims to accelerate defense innovation while boosting the Welsh regional economy

July 2025 Defense



ADIT







- ADIT, a French leader in strategic intelligence, compliance and international operational support, has completed its fifth LBO. The company generated €480m in revenue and €64m in EBITDA in 2024, implying a valuation multiple of around 12.8x EBITDA and an enterprise value of approximately €820m
- The deal, supported by an estimated €375m unitranche facility, is expected to close in autumn and will help finance ADIT's future growth





Currency Date Target Country Amount (M) **Business** Business description / deal rational Investors ENS Dynamics develops an autonomous navigation platform for aerial systems, SUNFISH July CHF n.d. using AI for tracking, following, and interception, with integration and deployment 2025 ENS options for aerospace, robotics, and security Nordic Air Defence develops cost-efficient and scalable drone defence systems, NAD July INFLECTION 2.5 € including its Kreuger 100 interceptor platform, to strengthen European autonomy in 2025 NORDIC AIR DEFENCE airspace security Dronamics develops long-range cargo drones to transport heavy loads on July Delivering Today Europear € 30 commercial and logistics routes. Its technology aims to reduce shipping costs and Innovation **DRONAMICS** 2025 Council make air freight accessible to remote or hard-to-reach areas Donut Lab provides core components for building electric vehicles, designed to First Fellow Partners July **DØNUT** € 25 make manufacturing faster, lighter, and more efficient. Its modular EV ecosystem is Venture Capital Investor 2025 Overview compatible with applications across land, sea, and air YPlasma is developing fanless plasma-based cooling technology to offer an July SUSV **YPlasma** \$ 2.5 alternative to fans in servers. This innovation would save valuable space in the 2025 aerospace industry, which is why they were incubated at INTA Tencore develops autonomous ground robots for defense missions such as transport July -/- MITS TENCORE \$ 3.7 and reconnaissance. The company aims to produce 2,000 units of its TerMIT platform 2025 by the end of 2025 Delivrone is developing a medical transport solution using drones to quickly deliver bpifrance GOCAPITAL July One Green delivrone € 4 medicines and medical devices between healthcare facilities. They have attracted CAISSE D'EPARGNE 2025 15 facilities, between which they provide regular transport services Quadsat uses drones to test and calibrate satellite antennas directly in the field. The JOIN. CAPITAL July 5 € company, which operates in the space and defense sectors, has raised \$20 million to 2025 QuadSAT SERAPHIM develop and deploy its technology

July 2025









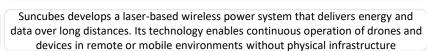












July Avemov 2025











Avemoy develops software that gives standard drones advanced autonomy, enabling GPS-free navigation. Its technology is applied in agriculture and greenhouses to capture data and generate actionable insights

July 2025





5.4









Spaceflux is developing a global network of optical sensors for space surveillance. Its technology enables continuous tracking of objects in orbit day and night, and the company supplies the UK Ministry of Defense and the UK Space Agency



In-depth #1 – Non-exhaustive panorama of international partnerships between major defense players signed in 2025



NOKIA 4

& KONGSBERG

Co-development of

tactical 4G/5G

communications

THALES ()

& B KONGSBERG

50/50 JV on tactical

communications in

Norway



HENSOLDT)

& O AIRBUS

Cooperation on ECRS

Mk1 AESA radar for

Eurofighter







SAFRAN ()

Team up on European

Next Generation

Helicopter Engine

& >Avio | & (MTU |





RHEINMETALL

& & LEONARDO 🕕

50/50 JV for land

combat vehicles for the

Italian army









Establish a 155mm ammunition factory in Poland

Exploring local

cooperation on

HAMMER A2G munition





vessels



Manufacturing for submarines & other vessels



platform design & build







Cooperation on aircraft protection / EW technologies

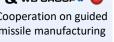


Cooperation on ECRS Mk1 AESA radar for Eurofighter



Cooperation on guided missile manufacturing

LOCKHEED MARTIN





Srategic cooperation on naval & aerial defense





Collaboration on the GhostEye mediumrange air & missile defense radar



G/ATOR ground-based radars in Romania





Co development of missiles and UAVs



Cooperation on an AEW for MQ-9B UAVs

GENERAL ATOMICS 🕮

SAAB 🤪











Transaction background

- e.sigma systems GmbH is a leading specialist for state-of-the-art training and simulation technologies for military deployment scenarios. The e.sigma solutions include customized simulation systems for a wide variety of platforms and command and control systems, as well as application specific training centers
 - The e.TACCS software system is a tactical command and control platform for all branches of the armed forces with an open and modular system architecture that can be run both, on-premise and on cloud platforms
- * The product portfolio also includes among other products the "KOFA Advanced Voice Processing System", an Al-supported communication system software that offers internet-free and secure application features in both the military and civilian markets
- Diehl Defence is a leading system house for air defense systems. In addition to systems for ground-based air defense, the product portfolio includes guided missiles for all branches of the armed forces, ammunition for army, air force and navy as well as protection systems. In addition, Diehl Defence develops and produces key components such as infrared modules, fuses and special batteries. Diehl Defence currently employs around 4,500 people generating annual sales of over €2.0bn
- For e.sigma the acquisition offers the opportunity to realize the next stage of growth in cooperation with a strong, family-run partner and leading system house in the field of air defense. For Diehl Defence e.sigma offers, among other things, the strategic contribution of state-of-the-art training capabilities for its air defense systems
- e.sigma will continue to operate independently, with its own management and its entire portfolio on the market

Role and approach



- Proventis advised e.sigma systems and supported the managing shareholder as the exclusive M&A advised and successfully conducted a structured bidding process
- The process included, among other aspects, targeted strategic buyer reviews, emphasizing on e.sigma's differentiated positioning for providing state-of-the-art training and simulation technologies for military deployment scenarios





Team involved in the report

- Singhi Advisors, our Indian partners at Mergers Alliance, has produced earlier this year a report on the Indian defense Industry
- This 120-page document provides an overview of the global defense industry, a comprehensive description of the Indian defense industry and an analysis of the M&A trends on the market
- The document highlights that the Indian defense market is experiencing strong growth, driven by allocated budgets, the development of international partnerships, and the continuous modernization of local industrial capabilities
- In the 3 next slides, we provide a snapshot of this report
- We will be happy to connect you with the team at Singhi Advisors if you would like to learn more about this report or discuss any M&A project in India





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Mergers Alliance Defence selected deals









In this In-depth, we present the available data regarding the screening of foreign investment in France, Germany, the United Kingdom, and the United States

- In 2024, 392 foreign investment applications were submitted to the Directorate General of the Treasury, compared to 309 in 2023, representing an increase of 27%, in various forms:
 - Investment authorization requests submitted by foreign investors
 - Preliminary requests concerning the activities of a French company submitted by foreign investors
 - Notifications of exceeding the 10% voting rights threshold in a listed company by a non-European investor
- Out of all applications submitted under IEF control, 182 were approved, with 54% subject to conditions aimed at safeguarding national interests. This marks an increase compared to 2023, when only 44% of approved investments were subject to conditions
- In 2024, the origin of the investors was as follows:
 - 65% of potential investors were non-European, mainly from the United States, the United Kingdom, and Switzerland
 - * 35% of potential investors were European, mainly from Luxembourg, Germany, and the Netherlands
- In 2024, decisions mostly concerned financial investors (44%), followed by individuals (28%) and industrial investors (27%)
- Over the past three years, 6 foreign investments were rejected under the IEF control framework due to the impossibility of ensuring the protection of national interests. In addition, some applications were voluntarily withdrawn by investors, either before any decision was made or in anticipation of constraints imposed by France

2024 Key figures of investment controls in France files submitted Transactions eligible for IEF/FDI control Approval with conditions Breakdown of authorizations by sector 26% 21% 22% Inherently R&D Mixed Infrastructures, good sensitive activities or essential services activities activities Number of files subject to IEF control over the period 2014 – 2024 105 128 134 130 204 250 328 325 309 392 176 281 180



Source: Direction Générale du Trésor

2022

Notification of crossing the 10% voting rights threshold (since July 2020)

2023

2015

2016

2017

Requests for prior review

2018

2019

2020

2021

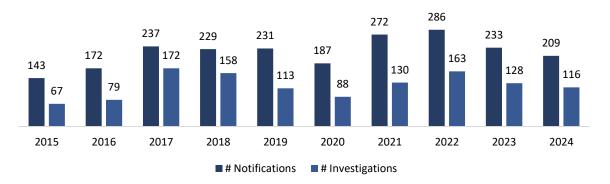
2014

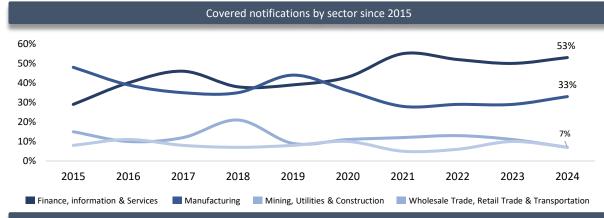
Authorization request

2024

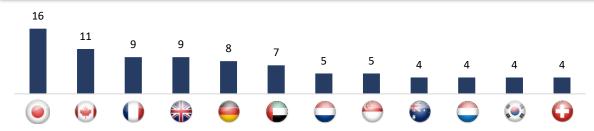
- The Committee on Foreign Investment in the United States (CFIUS) published its 2024 Annual Report to Congress, reviewing its activities during 2024. This report reflects CFIUS's ongoing efforts to safeguard U.S. national security while maintaining an open investment environment.
- In 2024, CFIUS reviewed 325 cases, a 5% decrease compared to the 342 cases handled in 2023. Among these cases, 116 (55%) underwent a thorough review to assess the risks to U.S. national security
 - Out of the 116 cases reviewed, 49 were withdrawn after the investigation began, and 2 had to be examined by the President
- The sectors most affected by reviews and investigations:
 - Critical technologies: artificial intelligence, semiconductors, aerospace
 - Defense and national security: companies providing military equipment or critical services
 - Telecommunications and cybersecurity: companies handling sensitive or nationally critical data
 - Critical infrastructure: transactions involving military bases or strategic facilities
- In 2024, the majority of foreign investments reviewed by CFIUS came from Japan (16 cases), Canada (11 cases), France (9 cases), the United Kingdom (9 cases), and Germany (8 cases)
- In 2024, the Biden administration increased the maximum CFIUS penalty for false statements from \$250k to \$5m, as part of broader measures to strengthen the committee's investigative and enforcement powers to protect U.S. national security
- CFIUS has also strengthened the monitoring of critical facilities and infrastructure to better protect U.S. national security
 - Real estate transactions located near military bases or sensitive facilities are now subject to stricter scrutiny – CFIUS mentions c. 400 critical sites
- CFIUS imposed a total of 5 civil penalties in the context of M&A transactions, totaling approximately \$70m, including \$60m on T-Mobile US for failing to report the breach of sensitive data during its acquisition of Sprint Corp. in 2020

Covered transactions - Number of notifications and investigations since 2015





Investigations: Main declarations by foreign acquirer in 2024 (total of 116)









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